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Unless otherwise defined herein, capitalized terms used in this announcement shall have the same meanings as those defined in the prospectus dated November 30, 2023 (the “**Prospectus**”) issued by Xiamen Yan Palace Bird’s Nest Industry Co., Ltd. (廈門燕之屋燕窩產業股份有限公司) (the “**Company**”).

This announcement is for information purposes only and does not constitute an invitation or offer to acquire, purchase or subscribe for securities of the Company. This announcement is not a prospectus. Potential investors should read the Prospectus for detailed information about the Company and the Global Offering described below before deciding whether or not to invest in the Offer Shares. Any investment decision in relation to the Offer Shares should be taken solely in reliance on the information provided in the Prospectus.

This announcement is not for release, publication, distribution, directly or indirectly, in or into the United States (including its territories and possessions, any state of the United States and the District of Columbia). This announcement does not, and is not intended to, constitute or form a part of any offer to sell or solicitation to purchase or subscribe for any securities in the United States or in any other jurisdiction. The Offer Shares have not been, and will not be, registered under the U.S. Securities Act of 1933, as amended from time to time (the “**U.S. Securities Act**”) or securities law of any state or other jurisdiction of the United States and may not be offered, sold, pledged or otherwise transferred within the United States, except pursuant to an available exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and in compliance with any applicable state securities laws. There will be no public offer of the Offer Shares in the United States. The Offer Shares are being offered and sold solely outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act.

In connection with the Global Offering, GF Securities (Hong Kong) Brokerage Limited as stabilizing manager (the “**Stabilizing Manager**”), its affiliates or any person acting for it, on behalf of the Underwriters, may effect transactions with a view to stabilizing or supporting the market price of the Shares at a level higher than that which might otherwise prevail for a limited period after the Listing Date. However, there is no obligation on the Stabilizing Manager, its affiliates or any person acting for it to conduct any such stabilizing action, which, if commenced, will be done at the sole and absolute discretion of the Stabilizing Manager, its affiliates or any person acting for it, and may

*Potential investors should be aware that stabilizing action cannot be taken to support the price of the Shares for longer than the stabilization period which begins on the Listing Date and is expected to expire on Saturday, January 6, 2024, being the 30th day after the last day for lodging applications under the Hong Kong Public Offering. After this date, no further stabilizing action may be taken, and demand for the Shares and the price of the Shares could fall.*

*Potential investors of the Offer Shares should note that the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters) shall be entitled to terminate the Hong Kong Underwriting Agreement with immediate effect upon the occurrence of any of the events set out in the section headed “Underwriting – Underwriting Arrangements and Expenses – Hong Kong Public Offering – Grounds for Termination” in the Prospectus at any time prior to 8:00 a.m. (Hong Kong time) on the Listing Date (which is currently expected to be on Tuesday, December 12, 2023).*

*In connection with the Global Offering, the Company is expected to grant the Over-allotment Option to the International Underwriters, exercisable by the Overall Coordinators (for themselves and on behalf of the International Underwriters). Pursuant to the Over-allotment Option, the International Underwriters will have the right, exercisable by the Overall Coordinators (on behalf of the International Underwriters) at any time from the Listing Date until 30 days after the last day for lodging applications under the Hong Kong Public Offering (being Saturday, January 6, 2024), to require the Company to issue up to an aggregate of 4,800,000 additional Offer Shares, representing 15% of the number of Offer Shares initially available under the Global Offering at the Offer Price to cover over-allocations in the International Offering, if any.*



# XIAMEN YAN PALACE BIRD'S NEST INDUSTRY CO., LTD. /

## ANNOUNCEMENT OF FINAL OFFER PRICE AND ALLOTMENT RESULTS

Unless otherwise defined herein, capitalised terms used in this announcement shall have the same meanings as those defined in the prospectus dated 30 November 2023

Prospectus Xiamen Yan  
Palace Bird's Nest Industry Co., Ltd. ( ) Company

**Warning: In view of high concentration of shareholding in a small number of H Shareholders, H Shareholders and prospective investors should be aware that the price of the H Shares could move substantially even with a small number of H Shares traded and should exercise extreme caution when dealing in the H Shares.**

### SUMMARY

#### Company information

Stock code	1497
Stock short name	YAN PALACE
Dealings commencement date	12 December 2023*

\*see note at the end of the announcement

#### Price Information

Final Offer Price	HK\$9.700
Offer Price Range	HK\$8.800 - HK\$11.000
Offer Price Adjustment exercised	No

#### Offer Shares and Share Capital

Number of Offer Shares	32,000,000
Number of Offer Shares in Public Offer (after reallocation)	12,800,000
Number of offer shares in International Offer (after reallocation)	19,200,000
Number of issued shares upon Listing	465,500,000

The number of offer shares above is determined after taking into account the additional shares issued under the following Offer Size Adjustment Option

#### Offer Size Adjustment Option (Upsize option)

Number of additional shares issued under the option	-
- Public Offer	-
- International Offer	-

#### Over-allocation

No. of Offer Shares over-allocated	4,800,000
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Such over-allocation may be covered by exercising the Over-allotment Option or by making purchases in the secondary market at prices that do not exceed the Offer Price or through deferred delivery or a combination of these means. In the event the Over-allotment Option is exercised, an announcement will be issued.

#### Proceeds

Gross proceeds (Note)	HK\$ 310.40 million
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<b>Less: Estimated listing expenses payable based on Final Offer Price</b>	HK\$ (53.94) million
<b>Net proceeds</b>	HK\$ 256.46 million

*Note: Gross proceeds refers to the amount to which the issuer is entitled receive. For details of the use of proceeds, please refer to the Prospectus dated 30 November 2023.*

## ALLOTMENT RESULTS DETAILS

### PUBLIC OFFER

<b>No. of valid applications</b>	11,440
<b>No. of successful applications</b>	4,655
<b>Subscription level</b>	83.63 times
<b>Claw-back triggered</b>	Yes
<b>No. of Offer Shares initially available under the Public Offer</b>	3,200,000
<b>No. of Offer Shares reallocated from the International Offer (claw-back)</b>	9,600,000
<b>Final no. of Offer Shares under the Public Offer (after reallocation)</b>	12,800,000
<b>% of Offer Shares under the Public Offer to the Global Offering</b>	40.00%

*Note: For details of the final allocation of shares to the Public Offer, investors can refer to <https://www.hkeipo.hk/iporesult> to perform a search by name or identification number or <https://www.hkeipo.hk/iporesult> for the full list of allottees.*

### INTERNATIONAL OFFER

<b>No. of placees</b>	158
<b>Subscription Level</b>	1.27 times
<b>No. of Offer Shares initially available under the International Offer</b>	28,800,000
<b>No. of Offer Shares reallocated to the Public Offer (claw-back)</b>	9,600,000
<b>Final no. of Offer Shares under the International Offer (after reallocation)</b>	24,000,000
<b>% of Offer Shares under the International Offer to the Global Offering</b>	60.00%

*The Directors confirm that, to the best of their knowledge, information and belief, (i) none of the Offer Shares subscribed by the placees and the public have been financed directly or indirectly by the Company, any of the Directors, Supervisors, chief executive of the Company, controlling shareholders, substantial shareholders, existing shareholders of the Company or any of its subsidiaries or their respective close associates; and (ii) none of the placees and the public who have purchased the Offer Shares are accustomed to taking instructions from the Company, any of the Directors, Supervisors, chief executive of the Company, controlling shareholders, substantial shareholders, existing shareholders of the Company or any of its subsidiaries or their respective close associates in relation to the acquisition, disposal, voting or other disposition of Shares registered in his/her/its name or otherwise held by him/her/it.*

The places in the International Offer include the following:

**Cornerstone Investors**

<b>Investor</b>	<b>No. of Offer Shares allocated</b>	<b>% of Offer Shares</b>	<b>% of total issued H Shares after the Global Offering</b>	<b>% of total issued share capital after the Global Offering</b>	<b>Existing shareholders or their close associates</b>
PT. Anugerah Citra Walet Indonesia	4,010,000	12.53%	1.22%	0.86%	No
PT Esta Indonesia	2,411,200	7.54%	0.73%	0.52%	No
PT Niaga Cakrawala Sukses	2,411,200	7.54%	0.73%	0.52%	No
WU Chen /	1,607,200	5.02%	0.49%	0.35%	No
Value Partners Hong Kong Limited and Value Partners Limited	1,607,200	5.02%	0.49%	0.35%	No
WONG Sing Kwong Cyrus /	803,600	2.51%	0.24%	0.17%	No
<b>Total</b>	<b>12,850,400</b>	<b>40.16%</b>	<b>3.91%</b>	<b>2.76%</b>	

**Allottee with waiver/consent obtained**

<b>Investor</b>	<b>No. of shares allocated</b>	<b>% of offer shares</b>	<b>% of total issued H Shares after the Global Offering</b>	<b>% of total issued share capital after the Global Offering</b>	<b>Relationship*</b>
China Southern Asset Management Co., Ltd. /	520,000	1.63%	0.16%	0.11%	Connected client, and Non-SFC authorised fund
<b>Total</b>	<b>520,000</b>	<b>1.63%</b>	<b>0.16%</b>	<b>0.11%</b>	

*#The H Shares placed to the above allottee are held on behalf of independent third parties (as defined in the Guidance Letter HKEX-GL85-16) and are in compliance with all the conditions under the consent granted by the Stock Exchange.*

*Allottees who are customer(s) or client(s) / supplier(s) of the issuer*

<i>Investor</i>	<i>No. of shares allocated</i>	<i>% of offer shares</i>	<i>% of total issued H Shares after the Global Offering</i>	<i>% of total issued share capital after the Global Offering</i>	<i>Relationship*</i>
PT. Anugerah Citra Walet Indonesia	4,010,000	12.53%	1.22%	0.86%	Supplier of the issuer
PT Esta Indonesia	2,411,200	7.54%	0.73%	0.52%	Supplier of the issuer
PT Niaga Cakrawala Sukses	2,411,200	7.54%	0.73%	0.52%	Supplier of the issuer
<b>Total</b>	<b>8,832,400</b>	<b>27.6%</b>	<b>2.69%</b>	<b>1.90%</b>	

**LOCK-UP UNDERTAKINGS**

*Controlling Shareholders*

<i>Name</i>	<i>Number of shares held in the Company subject to lock-up undertakings upon listing</i>	<i>% of total issued H-shares after the Global Offering subject to lock-up undertakings upon listing</i>	<i>% of shareholding in the Company subject to lock-up undertakings upon listing (assuming the Over-allotment Option is not exercised)</i>	<i>Last day subject to the lock-up undertakings</i> <i>Note 3</i>
Xiamen Shuangdanma Industrial Development Co., Ltd. (" <b>Xiamen Suntama</b> ") /  Note 1	91,785,560 (including 45,892,780 H Shares)	13.95%	19.72%	11 December 2024
ZHENG Wenbin / Note 2	33,273,040 (including 16,636,520 H Shares)	5.06%	7.15%	11 December 2024
LI Youquan /	33,249,145 (including 16,624,575 H Shares)			

<i>Name</i>	<i>Number of shares held in the Company subject to lock-up undertakings upon listing</i>	<i>% of total issued H-shares after the Global Offering subject to lock-up undertakings upon listing</i>	<i>% of shareholding in the Company subject to lock-up undertakings upon listing (assuming the Over-allotment Option is not exercised)</i>	<i>Last day subject to the lock-up undertakings</i> <i>Note 3</i>
( ) Note 1				
HUANG Jian / Note 1	4,335,000	1.32%	0.93%	11 December 2024
Subtotal	179,476,065 (including 100,322,195 H Shares)	30.50%	38.56%	

*Notes:*

- As of the Latest Practicable Date, Xiamen Suntama is an entity controlled by Mr. HUANG Jian, and Mr. HUANG was the sole general partner of Jinyan Tengfei LP. Therefore, Mr. HUANG is deemed to be interested in the Shares in which Xiamen Suntama and Jinyan Tengfei LP are respectively interested in.*
- Ms. XUE Fengying is the spouse of Mr. ZHENG Wenbin. Accordingly, they are deemed to be interested in the same number of Shares of each other.*
- The expiry date of the lock-up period shown in the table above is pursuant to the PRC Company Law.*

*Pre-Prospectus* , *Development*

<i>Name</i>	<i>Number of shares held in the Company subject to lock-up undertakings upon listing</i>	<i>% of total issued H-shares after the Global Offering subject to lock-up undertakings upon listing</i>	<i>% of shareholding in the Company subject to lock-up undertakings upon listing (assuming the Over-allotment Option is not exercised)</i>	<i>Last day subject to the lock-up undertakings</i> <i>Note 3</i>
Xiamen Guangyao Tianxiang Equity Investment Partnership LP ("Guangyao Tianxiang LP") / ( ) Note 1	60,000,000 (including 30,000,000 H Shares)	9.12%	12.89%	11 December 2024
Xiamen Jinyanlai Investment Partnership (Limited	41,666,670	12.67%	8.95%	11 December 2024

<i>Name</i>	<i>Number of shares held in the Company subject to lock-up undertakings upon listing</i>	<i>% of total issued H-shares after the Global Offering subject to lock-up undertakings upon listing</i>	<i>% of shareholding in the Company subject to lock-up undertakings upon listing (assuming the Over-allotment Option is not exercised)</i>	<i>Last day subject to the lock-up undertakings</i> <i>Note 3</i>
Partnership) / ( )				
Beijing Hongyan Equity Investment Center (Limited Partnership) / ( )	38,857,460	11.81%	8.35%	11 December 2024
HU Qiaohong / Fujian Yangming Kangyi Biopharmac481.921 ref	32,978,655 (including 16,489,325 H Shares)	5.01%	7.08%	11 December 2024

<i>Name</i>	<i>Number of shares held in the Company subject to lock-up undertakings upon listing</i>	<i>% of total issued H-shares after the Global Offering subject to lock-up undertakings upon listing</i>	<i>% of shareholding in the Company subject to lock-up undertakings upon listing (assuming the Over-allotment Option is not exercised)</i>	<i>Last day subject to the lock-up undertakings</i> <i>Note 3</i>
( )				
HUANG Wenxiao /	3,998,335	1.22%	0.86%	11 December 2024
Pingtian Jinjun Hongyan Investment Partnership LP ("Jinjun Hongyan LP") / ( ) Note 2	2,777,780	0.84%	0.60%	11 December 2024
ZHANG Qing /	2,083,335	0.63%	0.45%	11 December 2024
WU Junjie /	2,083,335	0.63%	0.45%	11 December 2024
Subtotal	253,571,040 (including 196,144,210 H Shares)	59.63%	54.47%	

*Notes:*

- Xiamen Guangyao Tianxiang Investment Co., Ltd. is the sole general partner of Guangyao Tianxiang LP. Mr. LIU Zhen held 80% of the limited partnership interests of Guangyao Tianxiang LP and controls Xiamen Guangyao Tianxiang Investment. Co., Ltd. as of the Latest Practicable Date. Mr. LIU is therefore deemed to be interested in the Shares held by Guangyao Tianxiang LP.*
- Fujian Yangming Venture Capital Co., Ltd. ( Yangming Venture the general partner of both of Yangming Kangyi LP and Jinjun Hongyan LP, and therefore Yangming Venture is deemed to be interested in the interests held by Yangming Kangyi LP and Jinjun Hongyan LP.*
- The expiry date of the lock-up period shown in the table above is pursuant to the PRC Company Law.*

**Directors**

<i>Name</i>	<i>Number of shares held in the Company subject to lock-up undertakings upon listing</i>	<i>% of total issued H-shares after the Global Offering subject to lock-up undertakings upon listing</i>	<i>% of shareholding in the Company subject to lock-up undertakings upon listing</i>	<i>Last day subject to the lock-up undertakings</i> <i>Note 4</i>
ZHENG Wenbin / Note 1	33,273,040 (including 16,636,520 H Shares)	5.06%	7.15%	11 December 2024

<i>Name</i>	<i>Number of shares held in the Company subject to lock-up undertakings upon listing</i>	<i>% of total issued H-shares after the Global Offering subject to lock-up undertakings upon listing</i>	<i>% of shareholding in the Company subject to lock-up undertakings upon listing</i>	<i>Last day subject to the lock-up undertakings</i> <i>Note 4</i>
LI Youquan /	33,249,145 (including 16,624,575 H Shares)	5.05%	7.14%	11 December 2024
LIU Zhen / <small>Note 2</small>	12,020,475	3.65%	2.58%	11 December 2024
HUANG Jian / <small>Note 3</small>	4,335,000	1.32%	0.93%	11 December 2024
Subtotal	82,877,660 (including 49,616,570 H Shares)	15.08%	17.80%	

*Notes:*

- Ms. XUE Fengying is the spouse of Mr. ZHENG Wenbin. Accordingly, they are deemed to be interested in the same number of Shares of each other. Please refer to the section headed "Lock-up Undertakings Controlling Shareholders" above for further details.*
- Mr. LIU is deemed to be interested in the Shares held by Guangyao Tianxiang LP. Please refer to the section headed "Lock-up Undertakings Pre-IPO Investors" above for further details.*
- Mr. HUANG is deemed to be interested in the Shares in which Xiamen Suntama and Jinyan Tengfei LP are respectively interested in. Please refer to the section headed "Lock-up Undertakings Controlling Shareholders" above for further details.*
- The expiry date of the lock-up period shown in the table above is pursuant to the PRC Company Law.*

*Existing Shareholders (other than the Pre-*

*, Development and*

<i>Name</i>	<i>Number of shares held in the Company subject to lock-up undertakings upon listing</i>	<i>% of total issued H-shares after the Global Offering subject to lock-up undertakings upon listing</i>	<i>% of shareholding in the Company subject to lock-up undertakings upon listing (assuming the Over-allotment Option is not exercised)</i>	<i>Last day subject to the lock-up undertakings</i> <i>Note</i>
CHEN Zhigao /	226,450	0.07%	0.05%	11 December 2024
XIONG Ting /	226,445	0.07%	0.05%	11 December 2024
Subtotal	452,895	0.14%	0.10%	

*Note: The expiry date of the lock-up period shown in the table above is pursuant to the PRC Company Law.*

*Cornerstone Investors*

<i>Name</i>	<i>Number of shares held in the Company subject to lock-up undertakings upon listing</i>	<i>% of total issued H-shares after the Global Offering subject to lock-up undertakings upon listing</i>	<i>% of shareholding in the Company subject to lock-up undertakings upon listing (assuming the Over-allotment Option is not exercised)</i>	<i>Last day subject to the lock-up undertakings</i>
PT. Anugerah Citra Walet Indonesia	4,010,000	1.22%	0.86%	11 December 2024
PT Esta Indonesia	2,411,200	0.73%	0.52%	11 December 2024
PT Niaga Cakrawala Sukses	2,411,200	0.73%	0.52%	11 December 2024
WU Chen /	1,607,200	0.49%	0.35%	11 June 2024
Value Partners Hong Kong Limited and Value Partners Limited	1,607,200	0.49%	0.35%	11 June 2024
WONG Sing Kwong Cyrus /	803,600	0.24%	0.17%	11 December 2024
Subtotal	12,850,400	3.91%	2.76%	

*The Cornerstone Investors shall not dispose of any of the Offer Shares subscribed pursuant to the Cornerstone Investment Agreements on or before the indicated date.*

***PLACEE CONCENTRATION ANALYSIS***

<b>Placees</b>	<b>Number of H Shares allotted</b>	<b>Allotment as % of International Offering (assuming no exercise of the Over-allotment Option)</b>	<b>Allotment as % of International Offering (assuming the Over-allotment Option is exercised and new H Shares are issued)</b>	<b>Allotment as % of total Offer Shares (assuming no exercise of the Over-allotment Option)</b>	<b>Allotment as % of total Offer Shares (assuming the Over-allotment Option is exercised and new H Shares are issued)</b>	<b>Number of Shares held upon Listing</b>	<b>% of total issued share capital upon Listing (assuming no exercise of the Over-allotment Option)</b>	<b>% of total issued share capital upon Listing (assuming the Over-allotment Option is exercised and new H Shares are issued)</b>
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## ***BASIS OF ALLOCATION UNDER THE HONG KONG PUBLIC OFFERING***

Subject to the satisfaction of the conditions set out in the Prospectus, valid applications made by the public will be conditionally allocated on the basis set out below:

<b>Number of H Shares applied for</b>	<b>Number of valid applications</b>	<b>Pool A</b>		<b>Approximate percentage allotted of the total number of H Shares applied for</b>
		<b>Basis of allocation/ballot</b>		
400	3,857	232 out of 3,857 applicants to receive 400 H Shares		6.02%
800	1,138	131 out of 1,138 applicants to receive 400 H Shares		5.76%
1,200	772	130 out of 772 applicants to receive 400 H Shares		5.61%
1,600	258	57 out of 258 applicants to receive 400 H Shares		5.52%
2,000	371	102 out of 371 applicants to receive 400 H Shares		5.50%
2,400	156	51 out of 156 applicants to receive 400 H Shares		5.45%
2,800	109	41 out of 109 applicants to receive 400 H Shares		5.37%
3,200	111	47 out of 111 applicants to receive 400 H Shares		5.29%
3,600	114	54 out of 114 applicants to receive 400 H Shares		5.26%
4,000	1,431	743 out of 1,431 applicants to receive 400 H Shares		5.19%
6,000	220	167 out of 220 applicants to receive 400 H Shares		5.06%
8,000	492	489 out of 492 applicants to receive 400 H Shares		4.97%
10,000	248	400 H Shares plus 56 out of 248 applicants to receive an additional 400 H Shares		4.90%
12,000	123	400 H Shares plus 56 out of 123 applicants to receive an additional 400 H Shares		4.85%
14,000	81	400 H Shares plus 55 out of 81 applicants to receive an additional 400 H Shares		4.80%
16,000	101	400 H Shares plus 92 out of 101 applicants to receive an additional 400 H Shares		4.78%
18,000	154	800 H Shares plus 19 out of 154 applicants to receive an additional 400 H Shares		4.72%
20,000	298	800 H Shares plus 103 out of 298 applicants to receive an additional 400 H Shares		4.69%
30,000	186	1,200 H Shares plus 80 out of 186 applicants to receive an additional 400 H Shares		4.57%
40,000	185	1,600 H Shares plus 90 out of 185 applicants to receive an additional 400 H Shares		4.49%
50,000	105	2,000 H Shares plus 56 out of 105 applicants to receive an additional 400 H Shares		4.43%
60,000	106	2,400 H Shares plus 60 out of 106 applicants to receive an additional 400 H Shares		4.38%
70,000	53	2,800 H Shares plus 31 out of 53 applicants to receive an additional 400 H Shares		4.33%
80,000	71	3,200 H Shares plus 42 out of 71 applicants to receive an additional 400 H Shares		4.30%

90,000	46	3,600 H Shares plus 28 out of 46 applicants to receive an additional 400 H Shares	4.27%
100,000	292	4,000 H Shares plus 171 out of 292 applicants to receive an additional 400 H Shares	4.23%
200,000	112	8,000 H Shares plus 30 out of 112 applicants to receive an additional 400 H Shares	4.05%
300,000	39	11,600 H Shares plus 25 out of 39 applicants to receive an additional 400 H Shares	3.95%
400,000	31	15,200 H Shares plus 24 out of 31 applicants to receive an additional 400 H Shares	3.88%

Total                      11,260    **Total number of Pool A successful applicants: 4,475**

### Pool B

Number of H Shares applied for	Number of valid applications	Basis of allocation/ballot	Approximate percentage allotted of the total number of H Shares applied for
500,000	114	26,800 H Shares	5.36%
600,000	15	32,000 H Shares	5.33%
700,000	9	37,200 H Shares	5.31%
800,000	8	42,400 H Shares	5.30%
900,000	7	47,600 H Shares	5.29%
1,000,000	9	52,400 H Shares	5.24%
1,200,000	3	61,200 H Shares	5.10%
1,400,000	1	71,200 H Shares	5.09%
1,600,000	14	80,800 H Shares	5.05%
Total	<u>180</u>	<b>Total number of Pool B successful applicants: 180</b>	

*As of the date of this announcement, the relevant subscription monies previously deposited in the designated nominee accounts have been remitted back to the accounts of all HKSCC participants. Investors should contact their relevant brokers for any inquiries.*

## **COMPLIANCE WITH LISTING RULES AND GUIDANCE**

The Directors confirm that, except for the Listing Rules that have been waived and/or in respect of which consent has been obtained, the Company has complied with the Listing Rules and guidance materials in relation to the placing, allotment and

The Directors confirm that, to the best of their knowledge, the consideration paid by the placees or the public (as the case may be) directly or indirectly for each Offer Share subscribed for or purchased by them was the same as the final Offer Price in addition to any brokerage, AFRC transaction levy, SFC transaction levy and trading fee payable.

## **OTHERS / ADDITIONAL INFORMATION**

*Under the International Offering, 520,000 Offer Shares, representing approximately 1.63% of the total number of Offer Shares available under the Global Offering and approximately 0.11% of the total issued share capital of the Company upon Listing, were placed to China Southern Asset Management Co., Ltd. ("CSAM") as a placee, which is a member of the same group of companies as Huatai Financial Holdings (Hong Kong) Limited ("Huatai"), one of the distributors in the Global Offering, and*

### ***Placing Guidelines***

*The Offer Shares placed to CSAM are held by it on a discretionary basis on behalf of its underlying clients (the "Ultimate Clients"), i.e. the holders of interests in the mutual funds managed by CSAM, namely China Southern Hongkong Growth Dynamic Allocation Hybrid Fund, China Southern Hongkong Preference Equity Fund and China Southern on Hybrid Fund, China Southern*

*herein have not been, and will not be, registered under the United States Securities Act of 1933,  
**U.S. Securities Act***

*States except pursuant to an exemption from the registration requirements of the U.S. Securities Act and in compliance with any applicable state securities laws, or outside the United States unless in compliance with Regulation S under the U.S. Securities Act. There will be no public offer of securities in the United States.*

*The Offer Shares are being offered and sold outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act.*

*This announcement is for information purposes only and does not constitute an invitation or offer to acquire, purchase or subscribe for securities. This announcement is not a prospectus. Potential investors should read the Prospectus dated 30 November 2023 issued by Xiamen Yan Palace Bird's Nest Industry Co., Ltd. ( ) for detailed information about the Global Offering described below before deciding whether or not to invest in the Shares thereby being offered.*

*\*Potential investors of the Offer Shares should note that the Joint Representatives (for themselves and on behalf of the Hong Kong Underwriters) shall be entitled to terminate their obligations under the Hong Kong Underwriting Agreement with immediate effect upon the occurrence of any of the events set out in the paragraph headed Underwriting Underwriting Arrangements and Expenses Hong Kong Public Offering Hong Kong Underwriting Agreement Grounds for Termination in the Prospectus at any time prior to 8:00 a.m. (Hong Kong time) on the Listing Date (which is currently expected to be on 12 December 2023).*

## **PUBLIC FLOAT**

Immediately after completion of the Global Offering, (i) taking into account the Conversion of 115,719,170 Unlisted Shares into H Shares to be issued and held by the Pre-IPO Investors and existing Shareholders who are not core connected persons of our Company (as defined in the Listing Rules), 147,719,170 H Shares, representing 31.73% of the total issued Shares (assuming the Over-allotment Option is not exercised) will be held in the public hands, satisfying the minimum percentage requirement under Rule 8.08(1) of the Listing Rules; (ii) the three largest public Shareholders will not hold more than 50% of the Shares held in the public hands at the time of Listing in compliance with Rules 8.08(3) and 8.24 of the Listing Rules; and (iii) there will be at least 300 Shareholders at the time of Listing in compliance with Rule 8.08(2) of the Listing Rules.

The Directors confirm that immediately after the completion of the Global Offering, (i) no placee will, individually, be placed more than 10% of the enlarged issued share capital of the Company; and (ii) there will not be any new substantial shareholder (as defined in the Listing Rules) of the Company.

## **COMMENCEMENT OF DEALINGS**

H Share certificates will only become valid at 8:00 a.m. on Tuesday, December 12, 2023 (Hong Kong time), provided that the Global Offering has become unconditional and the right of termination described in the section headed “Underwriting” of the Prospectus has not been exercised. Investors who trade H Shares prior to the receipt of H Share certificates or the H Share certificates becoming valid do so entirely at their own risk.

Assuming that the Global Offering becomes unconditional in all respects at or before 8:00 a.m. on Tuesday, December 12, 2023, it is expected that dealings in the H Shares on the Stock Exchange will commence at 9:00 a.m. on Tuesday, December 12, 2023. The H Shares will be traded in board lots of 400 H Shares each. The stock code of the H Shares is 1497.

By order of the Board  
**Xiamen Yan Palace Bird's Nest Industry Co., Ltd.**  
廈門燕之屋燕窩產業股份有限公司  
**HUANG Jian**  
*Chairman and Executive Director*

Hong Kong, December 11, 2023

*As at the date of this announcement, the board of directors of the Company comprises (i) Mr. HUANG Jian, Mr. ZHENG Wenbin, Mr. LI Youquan and Ms. HUANG Danyan as executive directors; (ii) Mr. LIU Zhen and Mr. WANG Yalong as non-executive directors; and (iii) Mr. XIAO Wei, Mr. CHEN Aihua and Mr. LAM Yiu Por as independent non-executive directors.*